

Certified Prosthetist/Orthotists (CPOs)

ProFit is an innovative, international, game-changing company in the prosthetics industry.

with a vision to

Create a world where innovation provides limb wearers a choice of affordable, reliable and desirable prosthetic products and services

and a mission

Leverage knowledge and technology to enable confident mobility

To support the international growth of our business we are looking for a CPOs (Certified Prosthetist/Orthotists) / Clinical Specialists to join our team.

This important role involves working with customers, as well as contributing to the development of customer-driven and innovative technology solutions. The successful candidates will:

- Master the use of ProFit's solutions
- Articulate ProFit's value proposition to prospective customers, showcasing how the company's solution provides clear clinical and economic benefits
- Coach customers in the adoption of ProFit's solutions. Conduct product training
- Support customers' clinicians in the fitting of patients. Teach and transfer complex technical knowledge
- Collaborate with ProFit's team members to ensure that customer needs and expectations are understood and met
- Contribute to the identification of "customer driven" new product/technology development initiatives
- Actively contribute to ProFit's social media activities
- Network, attend trade events and conferences. Build relationships with customers' clinical teams.

The selected team members will have a great opportunity for professional and personal development, including:

- Involvement with the creation of new, innovative and effective prosthetic products and services
- Contribution to industry development, and the improvement of patient care
- Update of personal knowledge and skills through collaboration with other clinical specialists
- Regular travel both in Europe, and internationally, also to developing nations.

The professional experience we are seeking is:

- Qualified CPO (BSC or equivalent) with min. 3-5 years clinical experience fitting patients successfully with lower and upper-limb prosthetics. Experience with orthotics will be an advantage
- Knowledge and working experience with CAD CAM solutions
- Registered as professional clinician/CPO in country where currently operating (e.g. HCPC in UK)
- Good knowledge of the prosthetics industry, and the key product/component and service suppliers
- Motivation for sales and customer support, as well as solution development
- Fluent in English, with 1-2 other languages an advantage
- PC and Internet skills.

We are also looking for persons who fit with the team and shares our values. Such a person will be described as:

- Enthusiastic, independent, "high-energy", and outgoing with an entrepreneurial spirit and commercial awareness
- Excellent communication and interpersonal skills, able to build a reputation as a respected professional in the industry. Ability to work with, and convince people at all levels
- Strong international orientation, with natural cultural sensitivity
- Good presentation skills and the ability to conduct training
- Strong team player with collaborative work approaches
- Self-motivated, with the ability to work under pressure
- Modest and discrete, with the ability to maintain confidentiality
- Strong project, process and time management skills

Terms and conditions:

- Full-time employment – potential to start on part-time contracting basis
- European citizenship, resident in Europe with good travel connections to Sofia/Bulgaria
- Regular travel, both in the Europe and internationally
- Salary negotiable, with bonus potential, aligned to achievement of agreed targets
- Starting in Q4 2016 / Q1 2017

Present us your experience, know-how and desire to join ProFit within a short motivational letter accompanied by CV or LinkedIn profile link by contacting Margarita Kolcheva, Human Resource m.kolcheva@prosfir.com